

CONTACT INFORMATION	The Institute for Fiscal Studies 7 Ridgmount Street, London WC1E 7AE Mobile: (0044/0) 7909577035	virginia.minni@chicagobooth.edu Website Citizenship: Italy, United States
EMPLOYMENT	The University of Chicago Booth School of Business Assistant Professor of Economics, 2024- The Institute for Fiscal Studies (IFS) Post-Doctoral Fellow, 2023-2024	
EDUCATION	The London School of Economics and Political Science (LSE) Ph.D. in Economics, 2023 <ul style="list-style-type: none">Supervisors: Oriana Bandiera, John Van Reenen, Nava Ashraf, Robin BurgessAwarded MRes in Economics, <i>Distinction</i>, 2019 Universitat Pompeu Fabra (UPF) MRes in Economics, <i>Excellent</i> , 2017 University of Warwick BSc (Hons) in Philosophy, Politics and Economics (Bipartite with Economics Major), <i>First Class, Top of the graduating class</i> , 2015	
FIELDS OF SPECIALIZATION:	Primary: Labor Economics Secondary: Organizational Economics, Development Economics Google Scholar Page	
AFFILIATIONS	CEPR, Organizational Economics Programme, Research Affiliate, 2024- CEPR Inequality & the Role of Firms Research and Policy Network, Member, 2023 - Suntory and Toyota International Centres for Economics and Related Disciplines (STICERD), Visiting Fellow - LSE PhD Graduate, 2023- Centre for Economic Performance (CEP), The London School of Economics, Associate, 2023-	
WORKING PAPERS	Making the Invisible Hand Visible: Managers and the Allocation of Workers to Jobs <i>Best Job Market Paper Award by the EEA and UniCredit Foundation;</i> <i>W.E. Upjohn Institute for Employment Research Dissertation Award Honorable Mention</i> Union Leaders: Experimental Evidence From Myanmar (with Laura Boudreau, Rocco Macchiavello and Mari Tanaka) Revise and Resubmit, American Economic Review Gender and the Misallocation of Labor Across Countries (with Nava Ashraf, Oriana Bandiera and Victor Quintas-Martinez)	
SELECTED WORK-IN-PROGRESS	Culture and Performance: Evidence from a Multinational Firm Meaning at Work (with Nava Ashraf, Oriana Bandiera and Luigi Zingales) Automation, Unemployment, and Re-envisioning the Nature of Work (with Nava Ashraf, Oriana Bandiera and Martina Zanella)	

POLICY WRITINGS	<p>Improving the allocation of talent by enabling Italian women to work, 2020, <i>Agenda (Treccani) Article</i></p> <p>Industrial relations and workplace communication in Myanmar garment sector (with Min Zar Ni Lin, Mari Tanaka, Hanh Nguyen, Khin Suu Thet, Rocco Macchiavello), 2019, <i>IGC Working Paper</i></p>
TEACHING	<p>Political Economy, London Business School (PhD, Guest Lecturer), Spring 2023</p> <p>Applying Behavioral Economics for Social Impact: Design, Delivery and Policy, London School of Economics (Executive Master's Program, Guest Lecturer), Spring 2023</p> <p>Firms & Markets in Emerging Economies, London School of Economics (MSc, Guest Lecturer), Winter 2020 & Winter 2021</p> <p>EC307 Development Economics, LSE (Undergraduate, Teaching Assistant), 2019-2020</p> <ul style="list-style-type: none"> • 2020 LSE Class Teacher Bonus Award (based on student ratings) • 2020 Nomination for 2020 LSE Students' Union Student-led Inspirational Teaching Award (based on student nominations) <p>MG206 Business Strategy in International Markets, LSE Summer School (Undergraduate, Teaching Assistant), 2019</p> <p>EC307 Development Economics, LSE Summer School (Undergraduate, Teaching Assistant), 2019</p> <p>22097 Introduction to Macroeconomics, UPF (Undergraduate, Teaching Assistant), 2016-2017</p>
SEMINAR PRESENTATIONS (INCLUDING SCHEDULED)	<p>2024: Global Challenges Seminar (Milan), University of Essex, HKU Business School, NUS Business School, Hertie School, LMU Munich, Wisconsin, UC Berkeley</p> <p>2023: Microsoft Research, Harvard Business School, Columbia Business School, Michigan Ross, Carlson School of Management, The Wharton School, Yale School of Management, Kellogg Strategy, Chicago Booth, London Business School, Institute for International Economic Studies (IIES), Stockholm School of Economics (SSE), Stockholm University (SOFI), CSEF Naples, REStud North America Tour: Rice, WashU/St. Louis Fed and Brown, CREST-ENSAE, Warwick University, European Bank for Reconstruction and Development (EBRD), IFS-UCL-LSE/STICERD Development Seminar</p> <p>2022: University of Cologne</p> <p>2021: LMU Munich Organizational Economics Seminar</p> <p>2020: LSE Management, IFS-UCL-LSE/STICERD Development Seminar</p>
CONFERENCE PRESENTATIONS (INCLUDING SCHEDULED) <i>* indicates presentation by a co-author</i>	<p>2024: AEA/ASSA Annual Meeting, European Labor Symposium for Early Career Economists (ELSE), CeMENT Workshop</p> <p>2023: CEPR Symposium in Labor Economics, BSE Summer Forum Workshop on Organizational Economics, Economics of Firms and Labor Workshop, Organizational Economics Summer Symposium (OESS), NBER Summer Institute (Personnel), CEPR IMO/ENT (discussant)</p> <p>2022: Utah Winter Organizational and Political Economics Conference*, Institutional and Organizational Economics Academy (IOEA) Workshop, Annual Southern PhD Economics Conference (ASPEC), Young Economist Symposium (YES), Committee for Organizational Economics (OE) Annual Meeting</p> <p>2021: NBER Organizational Economics Meeting*, CEPR Joint Workshop on Incentives, Management and Organization (IMO) & Entrepreneurship Economics (ENT)*, NBER Summer Institute (Labor Studies)*, NBER Summer Institute (Development Economics, lightning talk)*, Society for Institutional & Organizational Economics (SIOE) Conference (live-streamed session)*</p>
REFEREE SERVICE	<p>American Economic Review; American Economic Review: Insights; Econometrica; Economica; Quarterly Journal of Economics; The Journal of Law, Economics, and Organization</p>

OTHER SERVICE

Mentoring: Applicant Mentoring Program (AMP) to help applicants from underrepresented backgrounds apply to economics PhD programs, Mentor (2021); PhD Offer Holders Buddy Scheme to introduce offer holders to the Econ PhD life at the LSE, Buddy (2020, 2021); PhD Buddy Scheme to provide advice and mentoring to junior PhD students throughout the initial years of the Econ PhD program, Buddy (2020, 2021, 2022)

Seminar Organization: STICERD/CEP Application Seminar “meet with speaker phd coffee chat”, Organizer (2020-2021)

RESEARCH GRANTS

Automation, Unemployment, and Re-envisioning the Nature of Work (with Nava Ashraf, Oriana Bandiera, and Martina Zanella)

Nuffield Foundation Grant (2021), £100,000; Schmidt Futures (2022), \$94,649

Getting back to work after COVID-19: Wage vouchers and match quality (with Laura Boudreau, Rocco Macchiavello, and Mari Tanaka)

J-PAL Jobs and Opportunity Initiative (2020), \$49,983; Gender, Growth, and Labor Markets in Low-Income Countries Programme (G²LM|LIC) (2020), €33,424; IGC (2020), £18,000

Leadership and Organizational Structure in Trade Unions in Myanmar (with Laura Boudreau, Rocco Macchiavello, and Mari Tanaka)

STICERD LSE Staff Grant (2020), £10,000; IER Hitotsubashi University (2020), £7,000; IGC Small Project Grant (2019), £40,000; IGC Scoping Visit Grant (2019), £8,000

FELLOWSHIPS AND AWARDS

2023: W.E. Upjohn Institute for Employment Research Dissertation Award Honorable Mention

2023: ESRC Postdoctoral Fellowship, The Economic and Social Research Council

2023: REStud North America Tour

2022: Best Job Market Paper Award by the European Economic Association (EEA) and Uni-Credit Foundation 2022

2022: Michio Morishima Student Support, STICERD, London School of Economics

2017 - 2021: ESRC +4 Research Scholarship, The Economic and Social Research Council, for the PhD Program at the London School of Economics

2020: Young Economist, 7th Lindau Meeting on Economic Sciences

2016 - 2017: MRes Scholarship, Universitat Pompeu Fabra

2015: PPE Examiners’ Prize, Department of Economics, University of Warwick, for outstanding performance in Philosophy, Politics and Economics

2014: PPE Examiners’ Prize, Department of Economics, University of Warwick, for outstanding performance in Philosophy, Politics and Economics

2013: Undergraduate Research Support Scheme (URSS), Department of Economics, University of Warwick