

# João Granja

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🌐 <https://www.joaogranja.net/>

✍ September 2021

## Employment

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2021 – Present      **Lecturer in Economics**, Department of Economics, University College London

## Education

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2015 – 2021      **Ph.D., University of Pennsylvania.** Economics  
Thesis title: *Empirical Analyses of Regulation and Negotiated Prices.*  
Advisor: Aviv Nevo.

2013 – 2015      **M.A., Escola de Pós Graduação em Economia – Fundação Getúlio Vargas.** Economics.

2008 – 2012      **B.A., Universidade Federal do Rio de Janeiro.** Economics

## Research

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### Working Papers

**Granja, J.** (2021a). Regulation and service provision in dynamic oligopoly: Evidence from mobile telecommunications.

**Granja, J.** (2018). Retailers' product portfolios and negotiated wholesale prices.

### Work in Progress

**Granja, J.** (2021b). Scheduling competition and efficiency in passenger transportation markets.

Abito, J. M., Chen, C., **Granja, J.**, & Szydlowski, A. (2019). On identification in infinitely repeated games.

## Teaching

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Spring 2022	Topics in Industrial Economics (ECON0026), University College London.
Summer 2021	Maths and Stats course for incoming MSc students (ECON0080), University College London.
Summer 2018 – 2019	Undergraduate Game Theory, University of Pennsylvania
Teaching Assistant	Graduate Empirical Industrial Organization, Graduate Microeconomic Theory, Graduate Real Analysis, MBA People Analytics, Undergraduate Microeconometrics, Undergraduate Game Theory, Undergraduate Econometrics, Undergraduate Macroeconomic Theory.

## Seminars and Conference Presentations

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2022, (\*) scheduled      ANATEL, Ofcom, 5th Rome Junior Conference on Applied Microeconomics (\*)

## **Seminars and Conference Presentations (continued)**

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2021 Berkeley Haas (Marketing), University College London, Sciences Po, Paris School of Economics, Pennsylvania State University, Carlos III Madrid, PUC-Rio, Católica Lisbon, ESSEC Business School, Harvard Business School (Strategy), HEC Paris, Brazilian Society of Econometrics Applied Seminar, Michigan, Imperial College Business School, Federal Communications Commission, Oxford, International Industrial Organization Conference, Econometric Society European Summer Meeting, EARIE 2021.

## **Awards and Honors**

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2022 William Polk Carey Prize for the Outstanding Economics Dissertation in 2021 (University of Pennsylvania, Department of Economics)

2021 IIOC Best Rising Star Paper Prize

2019 Hiram C. Haney Fellowship Award in Economics

2015-2016 University Fellowship, University of Pennsylvania

2013-2014 CAPES Fellowship for Master's Studies in Economics

## **Professional Service**

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### **Conference Organization**

Scientific Committee 43rd Annual Meeting of the Brazilian Econometric Society

### **Refereeing**

American Economic Review, RAND Journal of Economics